



Leading aerospace manufacturer digitizes paper processes and futureproofs mobile solutions with in-house development.

The Gill Corporation

SUCCESS STORY



Challenge

The Gill Corporation was using manual paper-based processes for inventory handling. Information would be written on a piece of paper and then taken to a workstation to be hand-keyed into the SAP system. Not only was the practice time-consuming and inaccurate, critical data often got left on paper as the busy team got pulled in different directions.

As a result, the organization struggled with inefficiencies and workflow issues, data gaps in the digital records, and discrepancies between what the production and finance teams were seeing. Unable to generate up-to-minute accurate reports, the company couldn't be confident their SAP data was correct.

In the words of Vaibhav Dua, Vice President of IT and Information Security at The Gill Corporation, "By the time you catch the problem, it's too late."

Solution

The Gill Corporation partnered with RFgen to fulfill the company's requirements with RFgen Mobile Edge™ for SAP. RFgen provides an easy-to-use mobile barcoding solution with certified SAP integrated and in-house customization, enabling the company to:



THE GILL CORPORATION



Industry

Aerospace & Defense



ERP

SAP



RFgen Solutions

Inventory Management
Manufacturing
Mobile App Development
Custom Applications

- ▷ Digitize paper processes
- ▷ Configure software to unique, complex business processes
- ▷ Complete a rapid but smooth implementation
- ▷ Develop and manage the solution internally



“We can very easily work with [RFgen]. This gave us confidence that it wasn’t just a short-term solution and that we could build or expand upon it in the future.”

**Vaibhav Dua, Vice President of IT and Information Security
The Gill Corporation**

Dua explains another big factor was the RFgen’s support model: “We needed to ensure that support would be available to us across different countries and time zones. The RFgen team’s commitment The RFgen team’s commitment and understanding of our needs were crucial. Every time we needed their help, they were there for us and they understood the urgency.”

Results

The Gill Corporation worked in a close consultative relationship with the RFgen team to ensure a fast but efficient implementation with immediate benefits:

- ▶ 100% paperless processes
- ▶ Up-to-date real-time data
- ▶ Ease of use for frontline staff
- ▶ Solution transparency and configurability
- ▶ Complete in-house ownership

“According to the frontline teams, the transition to the new solution was smooth and trouble-free,” says Dua. “They love its ease of use and only have good things to say about it. You don’t hear that every day!”

Dua also raves about the overall experience: “The RFgen team provided great support and helped make the process a huge success.”

Easy Customization of Apps

A major element of the project’s success is also due to the flexibility of the built-in RFgen Mobile Development Studio, which empowers internal IT personnel to easily configure, make, and maintain mobile apps.

“Access to the developer studio is a big advantage for us,” explains Dua. “It enables us to go in and look at the source code running on our server to see what’s been built, how it’s developed, and how it’s working. We have full understanding of the software. It’s all transparent.”

YOUR SUCCESS STORY COULD BE NEXT.

Click or scan the QR code to schedule time with an RFgen expert to learn what mobile barcoding can do for you.

