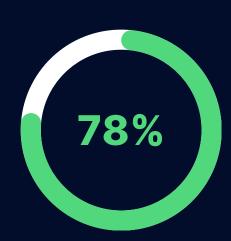
## Rigen

# **Building a Compelling Business Case**

For your new enterprise mobility project.

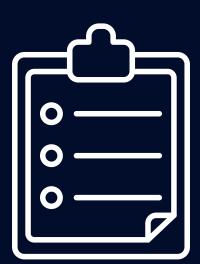




of manufacturers use mobile automation for inventory management



feel their mobile systems are sufficient for current needs



# Inefficient processes are harmful to your business, period.

You may not realize it, but inefficient and outdated manual processes inflate overhead costs and eat into profit margins. In short, your processes are holding back business success. By performing a deep, honest evaluation of the way your inventory workflows actually work in the warehouse, you can identify areas of improvement. Solving these issues with new technology can position your business for greater profitability and growth.

### **Best Practices for Building Your Business Case**











#### **Define the Problem**

- Determine KPIs
- Pinpoint what's mandatory
- Decide on tasks to measure

#### **Align with Business Goals**

- Align to high-level KPIs
- Align improvement priorities
- Align of future vision

#### **Develop Estimated ROI**

- Look at inventory management
- Examine labor costs and time
- Don't forget indirect costs

#### Where to Find ROI



#### **Inventory Management**

Look at how mobility can reduce cost and waste for data entry, inventory management, and lost materials.



#### **Labor Productivity**

Examine how timeconsuming manual processes are affecting worker productivity, acquisition, and retention.



#### **Indirect Influences**

Don't forget the hidden financial impact of compliance challenges, loss of sales, stoppages, and re-work.

### **Take the Next Step**

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Building a business case is challenging for anyone—but you don't have to do it alone. Get help from the experts at RFgen or learn more at info.rfgen.com/business-case/.